## Knowledge

## Insight

## Experience

JOHNSON COMMERCIAL REAL ESTATE is a full service real estate company in beautiful Albuquerque, NM. With decades of commercial real estate experience our team is known for having a thorough knowledge of commercial and industrial properties and offering creative cost-effective real estate solutions.



# A full service brokerage







Johnson Commercial Real Estate provides the highest level of real estate services to all our clients from large multi-national corporations to locally owned businesses and everything inbetween. Our extensive knowledge of the Albuqerque Commercial/Industrial real estate market and client focus make Johnson Commercial your best choice for representation.

#### OUR CORE SERVICES

- Brokerage
- Property Management
- Development
- Consulting

While we work with clients with a diverse set of real estate needs, we have developed particular expertise in serving clients in the following areas:

#### OWNER REPRESENTATION

JCRE has assisted many property owners in the leasing and sales of their real estate in New Mexico. JCRE is a full service company assiting owners in all facets of real estate. Our services include:

- Marketing for the purposes of leasing and selling
- Property Management through JCRE's affiliation with T. Johnson Management LC
- Feasibility Studies
- Fiscal Planning

#### INVESTMENT REAL ESTATE

JCRE provides a range of services tailored to real estate investors. These services include:

- Landlord Representation
- Acquisition & Disposition Representation
- Investment Analysis
- Property Management

#### CORPORATE REAL ESTATE

JCRE has helped numerous corporate clients with their real estate needs in New Mexico. We provide comprehensive services for site selection, and can help corporate customers, large and small, relocate to or within New Mexico. The services we can provide our corporate clients include:

- Site Selection
- Corporate Relocation
- Sales and Leasing
- Feasibility Studies
- Exclusive Tenant and/or Buyer Representation

## You're in good company...

We have trusted Johnson Commercial Real Estate to handle the brokerage of our properties since 2009. Their market knowledge, ethics and diligence are second to none. I look forward to many more years of our relationship.

> ANGELO BRUNACINI BRUNACINI DEVELOPMENT LTD. CO.

I have worked on several transactions over the past 10 years where Johnson Commercial has represented Presbyterian Healthcare Services. In every case their sound advice and attention to detail has represented us very well and made my job easier. That's why we keep coming back to them.

JAMES R. JEPPSON VP REAL ESTATE, PRESBYTERIAN HEALTHCARE SERVICES

At the end of August, 2019 it will be the one-year anniversary since the purchase of a 40,000 square feet distribution facility. After extensive remodeling, we moved into the facility in February of this year. It is now a state-of-the-art facility that supports the warehousing and delivery of inventory for my two stores. I have had the pleasure of working with Johnson Commercial Real Estate for several years in the search and acquisition of this wonderful facility.

Before the purchase, I had been leasing two warehouses for over 11 years that had become obsolete. A few years ago I was approached by Johnson Commercial Real Estate about finding a suitable facility that I could afford to purchase instead of paying rent. Erick Johnson presented several properties to me as the listings came up but none were exactly right for one reason or another; until this property came onto the market in the fall of last year. It always impressed me that when properties came available, Erick always approached them as if he was the buyer himself instead of just the agent or broker working for a commission! He was always proactive, amicable and patient and made an effort to listen to my ideas and suggestions. He was very helpful in helping work through a major issue during the diligence period. He also guided me in securing a loan and got along well with my banker.

I highly recommend Erick and his team to anyone looking to buy or lease commercial real estate in New Mexico. I have greatly appreciated the professionalism, quality of work and follow-through provided by Johnson Commercial Real Estate. **His firm is top notch and they are definitely leaders in the New Mexico commercial real estate industry.** 

> **JEFFREY D. MAULDIN** PRESIDENT, JEFFCO INC. (DBA LAZBOY FURNITURE GALLERIES)

### Let us earn your trust

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In over 20 years (over 30 years for my partners) we have had fine, longterm representation from many management and leasing groups. Without a doubt, one of, if not the best team we have worked with is Johnson Commercial Real Estate. **They have intimate knowledge of the Albuquerque market, they understand the importance of tenant relationships, they know how to handle details of property administration; in short, they do it all and they do it well.** We could not speak more highly of their work or their personal integrity.

> ROSS TIDEMANN MONTANO DISTRIBUTION CENTER

I contacted Johnson Commercial Real Estate looking for property for my semi-diesel repair shop. With JCRE's deep knowledge of the Albuquerque market, Erick found and facilitated the purchase of the perfect shop... in the perfect location! **As a client, I felt comfortable knowing I** was always in their best interest – with sound moral and ethical principles. In addition to a very smooth purchase, Erick and his team have a passion for model and design and provided me with many creative and realistic ideas for the remodel of my new shop. Thank you, Erick and staff, for being one step ahead of the rest.

MONICA SHAHAN DDL SERVICES

Erick has worked with Rose's Southwest Papers over the course of several years helping our company to locate and secure commercial warehouse lease space and evaluate various properties for acquisition. **Exceptional market and industry knowledge, professionalism, and a strong work ethic have been the hallmarks of his representation**, and we've been fortunate enough to make good decisions and capitalize on several opportunities based largely on his guidance and recommendations. I can't recommend Erick or Johnson Commercial Real Estate highly enough.

> JAMES LA FATA GENERAL COUNSEL/ADMINISTRATIVE OFFICER ROSES SOUTHWEST PAPERS

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